

**CITY OF BALATON
SPECIAL CITY COUNCIL MEETING
November 3, 2025**

1) CALL TO ORDER: The special meeting of the Balaton City Council was called to order at 6:00 pm on Monday, November 3, 2025, by Mayor Lonnie Lambertus

2) ROLL CALL

- a) **Present:** Mayor: Lonnie Lambertus, Council Members: Greg Erickson, Dylan Fricke, Curt Paradis
- b) **Absent:** Tracy McCloud
- c) **Also Present:** Bollig Representatives - Brandon Johnson, Chris Ambuehl – Bollig; ISG Representatives - Matt Lavoy, Michael Novitzci, Park Hamann, Brian Hiles; Josh Torgeson-Public Works Manager; Joe & Cookie Cooreman; Mary Timmerman; Roberta Joehnck Interim City Clerk, Stephanie Fricke Clerk in Training, Jody Kruger - Deputy Clerk

3) INTERVIEW OF CITY ENGINEERS:

- a) **Bollig – Brandon Johnson, Chris Ambuehl:** Bollig works strictly with smaller communities. Bollig is relational based to partner with cities on projects and needs. Resources for maximum funding, reliable for schedules and budget and deliver as promised, responsive, readily available, action in all phases of the project. Stated they have 66% average for funding for cities. Work hand in hand with the city on strategic planning, funding and financing and implementation. Bollig has a funding team to research grants and assist in funding. Do comprehensive understanding to give a complete picture to the city matching the needs. Bollig does not charge for phone calls and emails. There is a task order the council would need to approve, I.E. drinking water, wastewater, storm water, water resources, streets & roads, city development. All engineers are in house. If a special engineer is needed Bollig would cover that cost.
- b) **ISG – Matt Lavoy, Michael Novitzci, Park Hamann, Brian Hiles:** Lead service is 100% funded. ISG has all disciplines in house. Do no charge for communication and meetings with city. ISG builds long term relationships and is up front on all costs. No charge for phone calls less than 15 minutes, agenda and meeting reviews, text messages and emails, ancillary expenses such as travel, mileage and printing, city council meetings. Project priority lists and costs would be presented and approved. Once a capital improvement plan is approved they then work on the financing the project with loans and grants. Rural Development is normally City Expense (60%) and Grant (40%). There are State Revolving Funds and Federal Revolving Funds. These are also loan and grant funded. It is possible to get up to 80% grant funded. An affordability calculation would be done. This decides what the loan amount and grant funds. Calculations take in factor of debt service, short lived assets. This comes off the top and tells you what your calculated loan amount is. Majority of their city clients are less than 1000 people.
- c) City/Public Works want a company they can rely on and build a relationship with. Transparency and communication is key. The City Infrastructure needs upgrades.
- d) General discussion took place after the presentations. Council needs to review and decide. Torgeson has been working with ISG. Both companies have inhouse grant writers. A decision will be made at the November 10th council meeting

4) ADJOURNMENT: With no further business, a motion to adjourn was made by Erickson and second by Fricke. Motion was carried by all present. The meeting was adjourned at 7:22 pm.



Roberta Joehnck, City Clerk-Treasurer



Lonnie Lambertus, Mayor